

## Italian machinery sales fall

Sales of plastics machinery from Italy fell by around 5% in 2025.

Amaplast, which represents manufacturers, says sales fell to €4.4 billion. This was largely due to a corresponding 5% reduction in exports, which caused sales to fall to €3.4 bn.

Italy's 'top 10' export markets remained the same, but while sales to the US, China and Spain rose those to Germany, France and Mexico declined.

Overall, sales of extruders fell 13% to €350 million, while injection moulding sales rose slightly, said Amaplast.

At the same time, imports of technology rose by nearly 24%, confirming "robust domestic demand", said the association. As a result, the trade balance fell from a record €2.65bn in 2024 to €2.24bn.

➤ [www.amaplast.org](http://www.amaplast.org)

# Wienerberger sees sales and profits rise

Wienerberger of Austria reported higher sales and profits last year.

It reported sales of €4.6 billion, a 2% rise on the previous year. At the same time, EBITDA rose 2% to €721 million. The company said the rise in profits was down to a reduction in restructuring-related expenses such as capacity reduction measures.

"Our piping solutions business further strengthened the overall resilience and developed very positively throughout the year," said Heimo Scheuch, CEO of Wienerberger. "In Europe, margins remained strong even in phases of sharply declining new construction activity, demonstrating the resilience of this business."

Sales in Western Europe rose 6% to nearly €2.7bn, while profits rose 17%. Residential activity across the region remained low in 2025, though infrastructure markets were more robust.



**Scheuch: "Piping solutions strengthened overall resilience and developed positively"**

For the full year, pipes and infrastructure volumes grew by 2%, with pricing remaining flat.

In pipes, the integration of Grain Plastics progressed successfully, with positive margin development. In Ireland, Wienerberger strengthened in pipe with the acquisition of MFP, a specialist in drainage, roofline, and cable ducting systems.

Sales in Eastern Europe rose 1% to €1.18bn, while

profit fell back 2% to €214m. Residential and renovation activities remained subdued, while infrastructure markets developed unevenly. Austria was stable overall - though competition weighed on pricing - while Hungary and parts of South-Eastern Europe saw weaker volumes due to delays in project execution. Piping volumes in the region fell 3%, while pricing rose by 2%.

Sales in North America fell around 12%, with profits down around 30%. A prolonged downturn in the North American housing market was offset by more resilient infrastructure markets. Piping volumes increased by 2%, while pricing declined by 15%, mainly due to deflation in raw materials.

Wienerberger estimates an operating EBITDA of around €810m in 2026 - slightly ahead of the 2025 result.

➤ [www.wienerberger.com](http://www.wienerberger.com)

## Trex sales rise as profits decline in 2025

Sales at US-based plastic decking manufacturer Trex rose 2% last year to nearly US\$1.2 billion in 2025 - though net profit fell 20% to US\$190 million.

"Q4 and full-year profitability were impacted by several one-time charges associated with our growth initiatives," said Bryan Fairbanks, president and CEO of Trex.

This included expanding distributor adoption for railing products, costs related to the plastic processing plant

in Arkansas, and "digital transformation projects".

"We will see returns on these investments in 2026 and beyond," he added.

He noted that new products accounted for 24% of full-year 2025. Railing sales rose at a "significant double-digit rate" for the year.

In 2026, Trex expects another flat year, with net sales of US\$1.185-1.23bn - a decrease of up to 2% on 2025.

"In 2026, we expect Trex will again outperform a challenged repair and remodel market," according to Fairbanks.

■ Trex has appointed Adam Zambanini as its next president and CEO, from 28 April 2026. Zambanini, currently EVP and COO, has been with the company for 23 years. Bryan Fairbanks will become an outside consultant to Trex.

➤ [www.trex.com](http://www.trex.com)